



If you want to go fast, go alone
If you want to go far, go together

www.vignaiolidiscansano.it



Our Winery, Our History

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We are a group of wine producers based in and around Scansano, a village on the hills of Maremma.

Back in the early **Seventies**, a few of us decided to establish this cooperative. The idea was to give value to the joint work of all of us and to the wine production of our region.

The name we chose for ourselves was **Cantina Vignaioli del Morellino di Scansano**.

In the early **Eighties** we realised that high quality was the road to take. This was a difficult choice at a time when most consumers preferred quantity over quality. Our efforts were later appreciated, our choice was proven right.



Our Winery, Our History

Throughout the **Nineties**, Morellino di Scansano became extremely popular. We enlarged the wine making area, invested in a new bottling system, and increased our production. Others also invested in the area, attracted by the success of this wine.



By the early **Zero years**, the increased offer of Morellino di Scansano and competition meant our efforts had to grow even further. In 2005 we invested in a new barrel room, and we made our internal guidelines even stricter: we knew that only by increasing our quality we could continue to grow in a competitive market.

As of **2010**, we focused on our distribution, strengthening our presence in restaurants and wine shops across Italy, and increasing our attention to export. In our constant search for higher quality we started to work on environmental sustainability, with the long-term goal of minimising our environmental impact.

In **2016**, complete renovations of the winery meant we also created suitable spaces to welcome wine lover. Since then, wine tourists come from every continent to visit our winery and wine shop.

Today it's almost fifty years since our adventure began, and here we are: **170** wine producers, around **20** employees and **700** ha of vineyards, perfectly aware of our role as ambassadors of **Morellino di Scansano Docg**.

Our Winery, Our History

170

members

20

employees

700

hectares



Our Winery Today



Discover Maremma



Let us introduce our region, our pride and joy, where our families have been living for generations.

Maremma is a large area on the coast of Tuscany that goes from the province of Pisa and Livorno to the north of Lazio. Its heart is in the province of Grosseto, where Scansano is also located.



Over the centuries, Maremma has preserved its rustic charm. It's a place of discovery and conquest, spared by extensive urbanisation. The poverty that characterised this area until the Fifties – when reclamation of the swamplands was finally completed – has led to a still untouched countryside that spreads in front of your enchanted eyes.

Driving up the winding roads that go from the coast towards Scansano and the other inland villages, **time seems diluted**, there's no rush. You can enjoy the gentle profile of the hills, defined by plots of wheat, delineated by vineyards and olive

orchards, or dotted with sheep. Here and there a farm appears on a hilltop, and you can already imagine the view it bestows: a unique scenery that goes as far as Mount Argentario and Isola del Giglio and the Tyrrhenian sea.

There are many beautiful places to be found in this area of Maremma: from nature to architecture, from archaeology to gastronomy, from the butteri (local cowboys) to wine, Maremma is a land full of well-kept secrets ready to be unveiled to its visitors.

Discover Maremma

A Brief History

Maremma's wine making history is over two thousand years long. One could say wine has always run in our blood, ever since the Etruscans first started making wine (and exporting it to France!).

Etruscans

Back in the IV-III centuries BC, the Etruscans already made wine in Scansano. This is proven by the jugs and vases found inside Etruscan tombs and the bronze statuettes offering a pruning hook unearthed in the Etruscan fortress of **Ghiaccio Forte**, near our village. Many amphorae once containing wine were also found in Southern France: their marks show they came from this area of Maremma.

Romans

When the Romans colonised the area (III-II cent. BC) they built villas and developed farms where viticulture was continued. One such example is the villa **of Aia Nova**, near Scansano.



Middle Ages

The village of Scansano was first mentioned in documents from the 12th century, though it was probably already present one hundred years prior to that. It belonged to the Aldobrandeschi family until the mid-15th century when it became part of the **Republic of Siena**.



A Brief History

16th Century

With the 16th century came a substantial urban and demographic development, stimulated by agriculture, mining activities and the good climate.

19th Century

In fact, at the beginning of the 19th century all public offices in Grosseto moved to Scansano during the summer, when malaria threatened the coast and the fresh air of this village made it healthy and safe. Scansano flourished. It was at then that Teatro Castagnoli, a beautiful 200-seat theatre – was built.

19th Century

In the 19th century, viticulture expert Vannuccini, during a conference in Paris, praised the quality of Scansano's wine and said that the true potential of the local wines could only express itself through the work of a cooperative.



A Brief History

20th Century

As the mining activity in the area ceased, the recent story of Scansano and the area is characterised mostly by agriculture and in particular by **Morellino di Scansano** which has helped the small and picturesque village to remain under the spotlight thanks to the delightful wine.





Morellino di Scansano



Morellino di Scansano Docg is our most important appellation. Some say the name **Morellino** comes from the local nickname given to a clone of **Sangiovese** that has very small fruits. The denomination (**Morellino di Scansano Doc**) was first established in 1978 and our winery was in fact among those who contributed to its acknowledgment. More recently, **in 2007, the Morellino di Scansano became a Docg** (Denominazione di Origine Controllata e Garantita).



Production area and soil

The area in which Morellino di Scansano is produced, comprises the hilly area of the province of Grosseto, between rivers Ombrone and Albegna, including the whole territory of Scansano and part of Campagnatico, Grosseto, Magliano in Toscana, Manciano, Roccalbegna and Semproniano. The soil is particularly varied though it is mostly in large part characterised by a sequence of sedimentary rocks (flysch) mostly composed of scaly Pliocene clay, rich in small stones (pietrisco).

Climate

With the sea being so close, **the climate is typically Mediterranean.** Summers are hot and sunny, which ensures an excellent ripening of the grapes. Rain is usually spread over the autumn and spring months. Winters are temperate though it can get colder closer Scansano and Manciano, where the altitude increases and the climate in general is more continental.

Morellino di Scansano

Morellino di Scansano

Morellino di Scansano Docg and Morellino di Scansano Docg Riserva

According to regulations, **Morellino di Scansano is produced using at least 85% grapes of Sangiovese** (Morellino clone). Morellino is usually produced using stainless steel tanks while for Morellino di Scansano Riserva a minimum ageing of two years has to be allowed – of these two years, at least one years must be spent by the wine in wood barrels.



ROGGIANO

MORELLINO DI SCANSANO

DENOMINAZIONE
DI ORIGINE CONTROLLATA
E GARANTITA

ITALIA

Our Wines

Our wines have Morellino di Scansano Dcog as main protagonist but also include red wines from different grape varieties such as Ciliegliolo and Alicante, and white wines from Vermentino, Trebbiano, Viognier. Our wines dedicated to export are divided into three lines.



I Classici

These are the wines that in our opinion best represent our territory. In particular, there's Morellino di Scansano, in multiple facets, as well as Bianco di Pitigliano and Capoccia, a red wine made with Ciliegliolo and Alicante grapes.

Scantianum

Scantianum is our range that includes wines that mostly focus on a single grape variety. Some examples are indigenous varieties such as Trebbiano, Vermentino, but there's also Viognier.



Le Vigne

Le Vigne is our range including our selections and our special projects. Such as Vignabenefizio, a single-vineyard wine. Or Vigna Fiorini, a late harvest from Vermentino grapes, or Vin del Fattore, born from the idea of recuperating the old technique used for Governo all'uso toscano, or San Rabano, our brut sparkling wine with Vermentino grapes. We recently introduced Ansonica, recuperating a local grape variety typical of the coast of Tuscany, and Poco per Pochi, a blend of five varieties, local and international, aged in five different types of barrel.



Did You Know?



Roggiano

Roggie is the name locally used for broom. This plant tends to thrive in arid and poor soil, which is in fact perfect for vines and olive trees too.



San Rabano

Our Vermentino is named after the the Medieval abbey of San Rabano, now in ruins, located inside the National Park of Maremma.



Sicomoro

This name was chosen because of the sycamore trees surrounding the vineyard from which this cru is made.



Sustainability

Sustainability has always been important to us. As a cooperative, paying attention to our territory, to the people who live here, to our customers, has always been a priority. Sustainability, in this regard, must be considered both as **social** sustainability and **environmental** sustainability.

Our long term goal is to minimise our carbon footprint and environmental impact. We're doing so by using renewable sources of energy, recycling water, adopting suitable packaging choices, and making use of Internet of Things technologies in the vineyard. This has allowed us to be **the first winery in Italy to receive the PEF certification (Product Environmental Footprint)** introduced by the European Commission.



PEF

The Wine Net

Being strong believers in the power of working as a team, we joined the **The Wine Net**, a network of seven of the best Italian cooperatives from 6 Italian wine regions. The network was born in 2017.

By joining our forces, we now approach international markets together.



1 NETWORK
1 NATION
6 REGIONS
7 COOPERATIVES
5.592 HECTARES
27 MILLION BOTTLES





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